



# 27 WAYS IT PAYS TO WORK WITH A REALTOR

Thinking about buying or selling a home on your own?  
Consider all the steps you'll personally have to complete.

- 1 Determine how much you can afford.
- 2 Price existing home without the input of market expert.
- 3 Check credit report.
- 4 Put existing house on market.
- 5 Decide where to advertise to reach best potential buyers.
- 6 Host open houses to sell existing home.
- 7 Schedule appointments to show current home or to see new ones.
- 8 Find new home with all the features you want.
- 9 Arrange home and pest inspections on new home.
- 10 Negotiate terms of sale or purchase, including repairs or concessions.
- 11 Draft, review, and approve contract.
- 12 Get signed contract to seller.
- 13 Hire Premier Title to complete closing research.
- 14 Assist in choosing a mortgage lender.
- 15 Hire surveyor to survey property.
- 16 Order title search.
- 17 Obtain title insurance.
- 18 Review and approve closing costs.
- 19 Conduct final walk-thoughts of home.
- 20 Investigate school system.
- 21 Research neighborhoods and local amenities.
- 22 Analyze comparable home sales and make offer on new home.
- 23 Consider offers for current home.
- 24 Review homeowners' association documents for new home.
- 25 Coordinate closing with lender, title company and customer.
- 26 Meet home and pest inspectors for review of current home.
- 27 Review and sign closing documents.

## EXPERIENCE THE PTA DIFFERENCE TODAY!

**PREMIER TITLE AGENCY** [WWW.PTANOW.COM](http://WWW.PTANOW.COM)



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